

TSE Executive Education Seminar

February 13, 2020

Hotel Renaissance, Brussels

Preparing for Court:

What it Takes to be an Effective Expert Witness

Objectives:

Expert witnesses often fail to communicate their findings in court because they are unable to bridge the gap between their technical expertise and the level of understanding of competent but non-technical judges. Lawyers can help their witnesses to convey the results of their analyses more clearly and credibly. Top economists and lawyers and two judges with considerable experience hearing economic evidence explain how.

Key benefits:

- Learn how to submit effective expert witness reports
- Hear from those with experience in cross-examination of expert witnesses
- Discuss how best to conduct a direct presentation
- Learn that what matters is not what you say but what they hear
- Understand how judges assess the credibility of expert witnesses

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Program: February 13, 2020

09:00 - 09:30 **Registration**

09:30 - 10:00 **It is not what you say, it is what they hear**
Dr. Jorge Padilla, TSE Executive Education Program Director

10:00 - 10:30 **Judicial analytics**
Prof. Daniel Chen, Toulouse School of Economics

10:30 - 11:00 **Coffee break**

11:00 - 13:00 **Cross Examination roundtables**
Lawyers' table: **Cani Fernández**, Cuatrecasas, **Eric Gippini**, EC legal service,
Prof. William Kovacic, GW University and **James Venit**, Dentons
Economists' table: **Antoine Chapsal**, Analysis group, **Raphaël De Coninck**, CRA,
Hans W. Friederiszick, E.CA Economics/ESMT Berlin and **Xavier Mas**, Frontier
Economics

13:00 - 13:10 **Group photo**

13:10 - 14:30 **Lunch**

14:30 - 15:30 **Concurrent evidence**
Benoît Durand, RBB Economics, **Dr. Gunnar Niels**, Oxera Consulting, **Robert O'Donoghue QC**, Brick Court Chambers and **Elena Zoido**, Compass Lexecon

15:30 - 16:10 **Keynote presentation**
Sir Peter Roth, President of the Competition Appeal Tribunal

16:10 - 16:50 **Keynote presentation**
Prof. Marc van der Woude, President of the General Court of the EU

16:50 - 17:00 **Closing remarks**
Prof. Patrick Rey, TSE Executive Education Scientific Director

17:00 - 18:00 **Cocktail reception sponsored by Compass Lexecon**