

## CURRICULUM VITAE

Director

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# Anselm Mattes

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### Summary

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Dr Anselm Mattes is a Director at E.CA Economics in Berlin. He has more than 15 years of experience in economic consulting with a focus on applied empirical economics. Since 2006, Anselm has provided economic advice to a large range of clients, including the European Commission, several Federal Ministries in Germany and many private clients, ranging from start-ups to global players.

In his client-focused work as an economic consultant, Anselm has gained experience in all fields of competition policy, including mergers, damage quantification in private litigation cases, abuse of dominance, State aid and regulation. Anselm's industry experience comprises a broad variety of sectors, inter alia trucks, automotive supply, steel, nuclear and renewable energies, forestry industry, copyright industries, public broadcasting, tourism, telecommunication and rail freight.

Before joining E.CA, Anselm worked as a Manager and Senior Researcher at DIW Econ, the consulting firm of the German Institute for Economic Research (DIW Berlin), and as an Economist at the Institute for Applied Economic Research (IAW) in Tübingen. Anselm holds a Doctoral degree in Economics from Eberhard Karls University in Tübingen as well as a Master degree in Economics from the University of Hohenheim in Stuttgart.

In his academic research, Anselm has focused on international economics and in particular on foreign direct investment (FDI) by multinational enterprises. His work has been published in international peer-reviewed journals, such as the Canadian Journal of Economics and Applied Economics Quarterly as well as in policy-oriented journals like DIW Wochenbericht / DIW Weekly Report, Wirtschaftsdienst and ifo Schnelldienst.

## Professional experience

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- 2023 - now Director, E.CA Economics
- 2019 - 2022 Associate Principal / Principal, E.CA Economics
- 2010 - 2019 Consultant / Senior Consultant / Manager, DIW Econ, the consulting firm of the German Institute for Economic Research (DIW Berlin)
- 2007 - 2009 Lecturer, University of Applied Sciences Nürtingen-Geislingen
- 2006 - 2009 Economist, Institute for Applied Economic Research (IAW), Tübingen

## Academic experience

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- 2010 PhD degree in Economics: Dr. rer pol., University of Tübingen, Germany; Thesis title: "Foreign Direct Investment - Evidence on Determinants and Effects at the Micro-level", Magna cum laude (1,0)
- 2006 Diplom-Ökonom (equiv. Master of Science in Economics), University of Hohenheim, Germany

## Publications and working papers

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### Dissertation:

- "Foreign Direct Investment: Evidence on Determinants and Effects at the Micro-level", IAW-Forschungsbericht Nr. 70, 2010, Dissertation an der Wirtschaftswissenschaftlichen Fakultät der Universität Tübingen, Tübingen

### Journal articles and working papers

- E.CA supports DG Competition with revision of Railway Guidelines, with Elzbieta Glowicka, Policy briefing, April 2023
- "Forschung deutscher Unternehmen im In- und Ausland: Technologische Schwerpunkte und Zielregionen," Working Paper Forschungsförderung 156, Hans-Böckler-Stiftung, 2019 (with H. Belitz, A. Lejpras & M. Priem).
- "Italy Must Foster High Growth Industries," DIW Weekly Report, DIW Berlin, German Institute for Economic Research, vol. 9(7/8/9), pages 65-74, 2019 (with S. Gebauer, A. Kritikos, A. Kriwoluzky & M. Rieth).
- "The Greek Private Sector Remains Full of Untapped Potential," DIW Weekly Report, DIW Berlin, German Institute for Economic Research, vol. 8(29), pages 263-272, 2018. (with A. Kritikos & L. Handrich).
- "Gigabit Access: Germany Lags behind in International Comparison but Demand Is Low," DIW Weekly Report, DIW Berlin, German Institute for Economic Research, vol. 8(25/26), pages 219-229, 2018 (with Y. Girard & C. Michelsen)
- „Es gibt weiterhin ökonomische Argumente für einen öffentlichen Rundfunk [Economic Reasons for Public Broadcasting Persist in the Digital Age]" Wirtschaftsdienst, Springer; German National Library of Economics, vol. 97(1), pages 45-52, January. (with R. Aigner and F. Pavel, 2017.)

- "Typical Employment Subject to Mandatory Social Security Contributions Remains the Norm," DIW Economic Bulletin, DIW Berlin, German Institute for Economic Research, vol. 6(19), pp.215-223, 2016 (with M. Arnold and G. Wagner)
- "Copyright and Innovation: Fit for Digitization?," DIW Economic Bulletin, DIW Berlin, German Institute for Economic Research, no. 16/2015, pp.223-230, 2015 (with C. Handke and Y. Girard)
- "Die ostdeutsche Wirtschaft ist zu kleinteilig strukturiert," DIW Wochenbericht, DIW Berlin, German Institute for Economic Research, vol. 82(35), pp.764-772, 2015 (with M. Arnold, A. Eickelpasch, M. Fritsch and A. Schiersch)
- "Regionale Innovationssysteme im Vergleich" (Regional Innovation Systems: A Comparison) DIW Wochenbericht, DIW Berlin, German Institute for Economic Research, vol. 81(5), pp.79-87, 2014 (with M. Arnold and P. Sandner)
- "Disentangling barriers to internationalization", Canadian Journal of Economics, vol. 45, pp. 41-63, 2012 (with C. Arndt and C.M. Buch)
- "The Bazaar Economy Hypothesis Revisited. A New Trade-Related Measure for Germany's International Openness", Applied Economics Quarterly, vol.57, pp. 67-87, 2012 (with A. Belke and L. Wang)
- "Flächendeckender Breitbandausbau in Deutschland: mehr Nutzen als Kosten", Quarterly Journal of Economic Research/ Vierteljahrshefte zur Wirtschaftsforschung 1/2012, pp. 42-56 (with F. Pavel)
- "Grüner Strom: Verbraucher sind bereit, für Investitionen in erneuerbare Energien zu zahlen" (Green Electricity: Consumers are willing to pay for investments into renewable energies), Wochenbericht, DIW Berlin, German Institute for Economic Research, vol.79 (7), pp. 2-9, 2012
- "Goods Follow Bytes: The Impact of ICT on EU Trade," Discussion Papers of DIW Berlin 1182, DIW Berlin, German Institute for Economic Research, 2012 (with P. Meinen and F. Pavel)
- "Ausländische Unternehmensübernahmen: keine negativen Folgen für Beschäftigung und Produktivität" (Foreign Takeovers: No Negative Effects on Employment and Productivity), DIW Wochenbericht, DIW Berlin, German Institute for Economic Research, vol. 77(42), pp. 2-7, 2010
- "Cloud-Computing: großes Wachstumspotenzial" (Cloud Computing: Large Potential for Growth), Wochenbericht, DIW Berlin, German Institute for Economic Research, vol. 77(48), pp. 10-16, 2010 (with F. Pavel)
- "International M&A: Evidence on Effects of Foreign Takeovers", IAW Discussion Paper 60, IAW Tübingen, 2010
- "The Impact of Horizontal and Vertical FDI on Labor Demand for Different Skill Groups", IAW Discussion Paper 59, IAW Tübingen, 2010
- "Firm-Specific Factor Market Constraints and FDI: Evidence from Germany", Development Working Papers 269, Centro Studi Luca d' Agliano, University of Milano, 2009 (with C. Arndt and C. Buch)
- "Betriebliche Determinanten und Effekte von Direktinvestitionen im Ausland am Beispiel Baden-Württemberg" (Firm-level Determinants and Effects of Foreign Direct Investments Illustrated at the Example of Baden-Württemberg), AStA Wirtschafts-und Sozialstatistisches Archiv, vol.3(3), pp. 187-208, 2009 (with C. Arndt)
- "Determinanten und Auswirkungen von Offshoring in die mittel-und osteuropäischen Länder" (Determinantes and Consequences of Offshoring to the Central and Eastern European Countries), ifo-Schnelldienst 14/2007, pp. 10-12, Munich (with C. Arndt).

### Studies and Reports (contract research, limited selection)

- Support study for the revision of the EU Guidelines on State aid for environmental protection and energy applicable in 2014-2020. Final Report by E.CA Economics, DIW Berlin, LEAR, Sheppard Mullin and UEA. Published by the European Commission, February 2021.
- Evaluierung der Wirksamkeit von Regulierung im Telekommunikationssektor: Konzeptionelle Grundlagen sowie Vorschläge für Ex-post-Evaluationen und Folgeabschätzungsverfahren in Deutschland, Study commissioned by the German Federal Ministry for Economic Affairs and Energy, 2017 (with co-authors and in cooperation with DICE Consult)
- "Öffentlich-rechtlicher Rundfunk in einer konvergenten Medienwelt: Endbericht; Studie im Auftrag der ARD," DIW Berlin: Politikberatung kompakt, DIW Berlin, German Institute for Economic Research, volume 119, 2017 (with R. Aigner, L. Handrich and F. Pavel)
- "Internationaler Vergleich von Ansätzen und Handlungsoptionen zur Digitalisierung der Arbeitswelt", Kurzexpertise für das Bundesministerium für Arbeit und Soziales, 2015 (with N. Siegel, S. Jochem, N. Dehnen and L. Nowzohour)
- "Exploring the potential role of human, physical and knowledge capital investments in a smart specialisation context", study commission by the European Commission, DG GROW, 2015 (with co-authors)
- „Fördert das Urheberrecht Innovation? Eine empirische Untersuchung“, Studien zum deutschen Innovationssystem, Studie 16-2015, Berlin: EFI. (with C. Handke and Y. Girard)
- "Wachstumsfaktor Telekommunikation: zum Beitrag der Telekommunikationsbranche zur wirtschaftlichen Entwicklung in Deutschland. Endbericht" (Growth Factor Telecommunications: Economic evaluation of the contribution of the telecommunication industry to economic development in Germany), DIW Berlin: Politikberatung kompakt, DIW Berlin, German Institute for Economic Research, volume 78, 2014 (with F. Pavel, Y. Girard, A. Hantzsche, J. Pahlke, and K. Peter)
- "Möglichkeit der Darstellung der volkswirtschaftlichen Bedeutung der Sozialwirtschaft - Machbarkeitsstudie", Study on behalf of the German Ministry of Economics and Technology / Bundesministerium für Wirtschaft und Technologie, Berlin, 2013
- "Wirtschaftsfaktor Tourismus Deutschland: Ein modulares Tourismus-Satellitenkonto (TSA) zur Berechnung der Wertschöpfungs- und Beschäftigungseffekte der Tourismuswirtschaft in Deutschland" (The Economic Impact of Germany's Tourism Industry: A modular Tourism Satellite Account (TSA) for calculating income and employment effects of the German tourism industry), Study on behalf of the German Ministry of Economics and the Federal Association of the German Tourism Industry (BTW), Berlin, 2012. (with F. Pavel and D. Wissmann)
- Research and Innovation Policy in the U.S. and Germany: A Comparison; Study commissioned by the German Federal Ministry of Education and Research, Berlin, 2011 (with D. Triebe and C. Hommes).
- "Struktur und Determinanten ausländischer Direktinvestitionen baden-württembergischer Betriebe" (Micro-level Patterns and Determinants of Foreign Direct Investment in Baden-Württemberg), IAW-Kurzbericht 7/2007, Tübingen (with C. Arndt)
- "Analyse der Beweggründe, der Ursachen und der Auswirkungen des sogenannten Offshoring auf Arbeitsplätze und Wirtschaftsstruktur in Deutschland" (Analysis of the causes and consequences of so-called offshoring on jobs and economic structure in Germany), Tübingen and Munich, 2007 (with C. Buch, M. Schnitzer et al.).

## Presentations at Conferences and Seminars

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### Active participation in scientific conferences:

- 24. Conference of the European Economic Association (August 2009)
- Annual Congress of the German Economic Association (October 2008)
- Summer School of the integrated EU project MicroDyn (September 2008) - Best Paper Award
- European Trade Study Group (September 2008)
- 23. Conference of the European Economic Association (August 2008)
- European Trade Study Group (September 2007)
- Annual Congress of the German Economic Association (October 2006)

## Languages

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German (native), English (fluent), French (basic)